## Message Text

UNCLASSIFIED

PAGE 01 SAPPOR 00094 161215Z

44

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

----- 035597

R 160935Z JUL 76

FM AMCONSUL SAPPORO

TO USDOC WASHDC

INFO SECSTATE WASHDC 386

AMEMBASSY TOKYO

UNCLAS SAPPORO 0094

E.O. 11652: N/A TAGS: BFOL JA

SUBJ: PRIVATE TRADE OPPORTUNITY -- SPECIAL HANDLING

- 1. 588/05/P0026
- 2.071676
- 3. L. FARRAR
- 4. 588 JAPAN
- 5. RMI
- 6A. REPLY TO --
- 6B. MR. MASAYUKI SUZUKI, PRESIDENT
- 6C. MARUSHO SUZUKI CO., LTD., 6-63, MISONO 2-JO, TOYOHIRA-KU,

SAPPORO, JAPAN 062

- 7. CABLE: N/A TEL: 011-811-9561
- 8. --
- 9. 104-11
- 9A. DIRECT SALE AND AGENCY
- 10. DESCRIPTION:
- 3524761-0100, ICE REMOVER, ELECTRIC OR GASOLINE POWERED. SHOULD

BE DESIGNED FOR MANUAL POERATION AND FOR REMOVING ICE LEFT

ON THE GROUND BY

REGULAR SNOW BLOWERS.

MSCL WAS ESTABLISHED IN 1954 TO SUPPLY MACHINES FOR LUMBER INDUSTRY AND BUSINESS FIRMS IN HOKKAIDO. IT ALSO MANUFACTURES TREE SCALERS WHICH ARE EXPORTED TO SOUTH EAST ASIAN COUNTRIES. IT IS

CAPITALIZED AT 4 MILLION YEN AND EMPLOYS 18 WITH SALES UNCLASSIFIED

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TURNOVER LAST YEAR AMOUNTING TO 300 MILLION YEN. REGULAR

SNOW BLOWERS DO NOT DEAL EFFECTIVELY WITH BUILD-UP OF ICE AND PACKED SNOW DURING LONG WINTERS IN SOUTHERN JAPAN. MSCL CLAIMS MARKET HERE GOOD FOR MORE EFFICIENT MACHINE. IT PLANS TO IMPORT APPROXIMATELY 100 UNITS ANNUALLY AND REQUESTS ANY AVAILABLE INFORMATION ASAP.

11. MSCL RECEIVED LETTERS FROM FOUR FIRMS AS A RESULT OF PTO DATED 021976. HOWEVER, THESE FIRMS DO NOT MANUFACTURE SUITABLE PRODUCTS. WE BELIEVE THIS PTO HAS A VERY HIGH PROBABILITY OF SUCCESS IF APPROPRIATE U.S. MANUFACTURER CAN BE LOCATED. WE THEREFORE SUGGEST THAT THIS PTO BE GIVEN SPECIAL HANDLING AS SUGGESTED IN A-6042 AND BE PRINTED IN COMMERCE AMERICA. FARRAR

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NNN

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 16 JUL 1976 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:

Document Number: 1976SAPPOR00094
Document Source: CORE
Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A Film Number: D760274-1144 From: SAPPORO

Handling Restrictions: n/a

Image Path:

Legacy Key: link1976/newtext/t19760750/aaaabrni.tel Line Count: 73 Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION EA Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

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Previous Channel Indicators: n/a
Previous Classification: n/a Previous Handling Restrictions: n/a Reference: n/a Review Action: RELEASED, APPROVED Review Authority: hackerp0

Review Comment: n/a Review Content Flags: Review Date: 13 APR 2004

**Review Event:** 

Review Exemptions: n/a
Review History: RELEASED <13 APR 2004 by ThomasVJ>; APPROVED <31 JAN 2005 by vogelfj>; APPROVED <31 JAN 2005 by hackerp0>

**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MÁY 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: PRIVATE TRADE OPPORTUNITY -- SPECIAL HANDLING

TAGS: BFOL, JA To: COM

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006